



Buying software the way it actually costs now.

A better kind of off-the-shelf. Built lean,
proven in production, fit to the work.

OUR TEAM HAS BUILT FOR

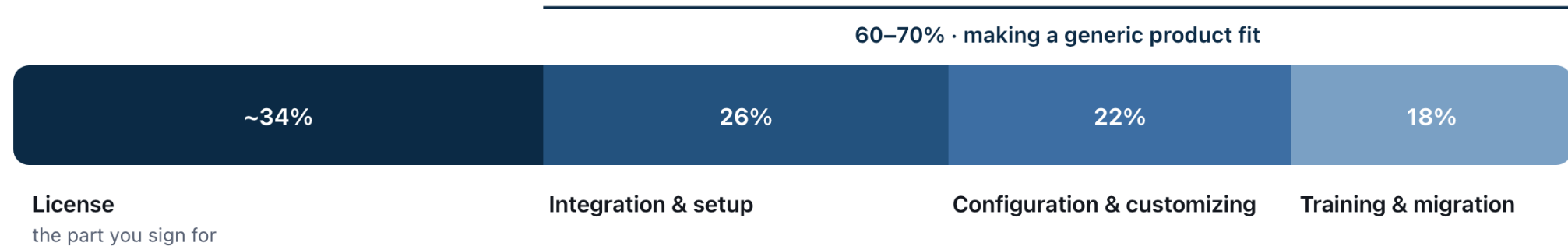


What off-the-shelf really costs.

60–70%

of the first-year cost is just making a generic product fit. The license is **the small part**.

Where the other 60–70% goes.



Multiple ERP cost analyses · Panorama 2025

Low-code stops where the work starts.

The hard 20% stays out of reach: custom logic, edge cases, integrations



With AI, engineers build the real thing for less. The ceiling isn't worth it.

The things you paid
extra for got cheap.

280x

cheaper to run a capable AI
model than two years ago. The
whole stack is **deflating at once**.

AI makes the building cheaper. It does not make the decision.

Stanford HAI 2025 AI Index · GitHub & MIT developer studies · Epoch AI

It's not just AI. The whole stack got cheaper.

AI & compute

280x cheaper inference in two years; compute keeps halving

Security

TLS and encryption are **free and default**

PII & compliance

encryption standard, audits **automated**

Storage

down **orders of magnitude**, ~87% cheaper since 2009

Accessibility

508 / WCAG is the **baseline**, and largely automated

Integrations & monitoring

open, **vendor-neutral** standards

Stanford HAI 2025 · Epoch AI · Let's Encrypt · OpenTelemetry

Two ways to buy software.

THE USUAL WAY

- Buy a generic product
- Run a long integration project
- Change your process to fit it
- Find the gaps it can't cover
- Pay for workarounds and change orders

Months to years. Then you learn if it fits.

OUR WAY

- A working demo, built on your rules
- Adapt it quickly, with AI
- **Live, fitting your work**

Weeks. And you saw it fit before you bought.

You see your product before you buy it.



Weeks, not months

to a working demo on your data

A small team

not a room full of people

A fraction of the cost

AI does the heavy lifting

We build from your documents, not around them.

● 01

Your documents & rules

how the work actually runs

● 02

A spec everyone shares

context for the team and the AI

● 03

The working product

built to match it

Requirement and KPI libraries come included. **People still decide.**

What it costs you, over five years.



Relative, illustrative · cost composition per multiple ERP analyses

FROM THE MODEL TO THE PRODUCT

Here's our latest COTS.

Adjudicate is our commercial product for
end-to-end case management and decisions.

OUR DEMO • TAILORED TO THIS RFI

Board of Veterans' Appeals, powered by **Adjudicate**.

Built on the Board's own processes, with AI assist and governance features that help reviewers resolve more appeals, sooner.

Not a proposal. A product.

Adjudicate is a commercial product, in continuous production at a veterans law firm for eight years.

Eight years

in continuous
production

20,000+ appeals

processed end to end

60+ reviewers

rely on it daily;
hundreds over the years

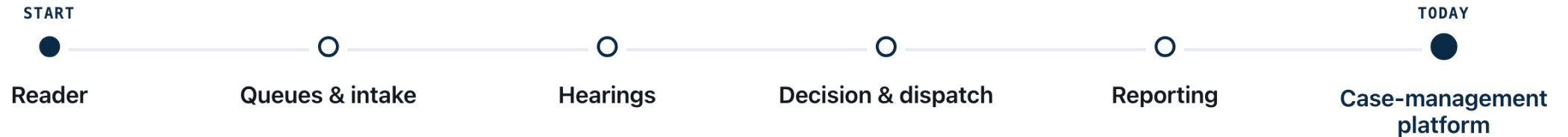
250+ hours

of appeal-workflow
design research

What is left for the Board is **integration and configuration**. Not invention, and not a multi-year rebuild.

From the Reader, we scaled into the rest of the product.

On the same record, we built the rest of case management. We are now in the process of scaling it commercially into other law firms.



Proven

Eight years in production, across 20,000+ appeals

Off-the-shelf

Buy it and run it, not a multi-year build

Built for many

Configurable for any case-review team, public or private

Expanding

From the Reader to the full platform, and into new firms

The whole case file, opened and searchable.

Adjudicate began as the Reader, built for the attorneys and judges who have to work the entire record.

- **One ordered record**

Hundreds of documents and thousands of pages, organized by issue, exhibit, party, and date.

- **Search the whole appeal**

One query lands on the exact page, across every document.

- **Assist flags what matters**

It surfaces what is relevant. You annotate, tag, and cite in place.

The screenshot displays the Adjudicate web application interface. At the top, the header shows 'Adjudicate.' followed by 'Board of Veterans' Appeals'. A search bar contains 'Find a case or person' with a magnifying glass icon. To the right, it says 'Viewing as: Staff Attorney' and 'Alana Whitfield'. Below the header, there are tabs for 'Dashboard' and 'Appeals'. The main content area is titled 'Fairbanks, Brett R.' and shows '240118-3247821 · Evidence Submission · 48 docs · 3,651 pages · POA: K. Reyes · opened in 0.4s'. A 'Continue draft — 82%' button is visible. A search bar with 'tinnitus onset' is shown, with a dropdown menu displaying search results. The results include 'Doc 12 — Service Treatment Records' (8 matches), 'Doc 27 — Lay statement (spouse)' (5 matches), and 'Doc 29 — C&P Examination — Audiology' (4 matches). Below the search results, there is a 'Documents' section with a table listing 48 documents. The table has columns for 'CATEGORY', 'DOCUMENT', 'RECEIPT DATE', 'ISSUE TAGS', 'COMMENTS', and 'PAGES'. The first row shows 'Procedural' for 'Doc 48 — Appellant brief' with a receipt date of '2026-02-11' and 9 pages. The second row shows 'Other Evidence' for 'Doc 46 — Employer statement (VA Form 21-4192)' with a receipt date of '2025-12-09' and 6 pages.

Appeals > Fairbanks, Brett R. > Reader

Fairbanks, Brett R.

240118-3247821 · Evidence Submission · 48 docs · 3,651 pages · POA: K. Reyes · opened in 0.4s

Continue draft — 82%

Q tinnitus onset phrase · * wildcard

Doc 12 — Service Treatment Records 8 matches

p. 388 ...reported ringing in both ears with tinnitus onset during artillery training, June 1991...

Doc 27 — Lay statement (spouse) 5 matches

p. 1,966 ...has described the tinnitus as beginning in service and never resolving...

Doc 29 — C&P Examination — Audiology 4 matches

p. 2,051 ...veteran reports tinnitus onset in service; examiner's nexus opinion is inadequate...

23 matches · 6 documents · Instant this session · index built in 11.8s View all results

Documents 48 All categories Receipt date, newest

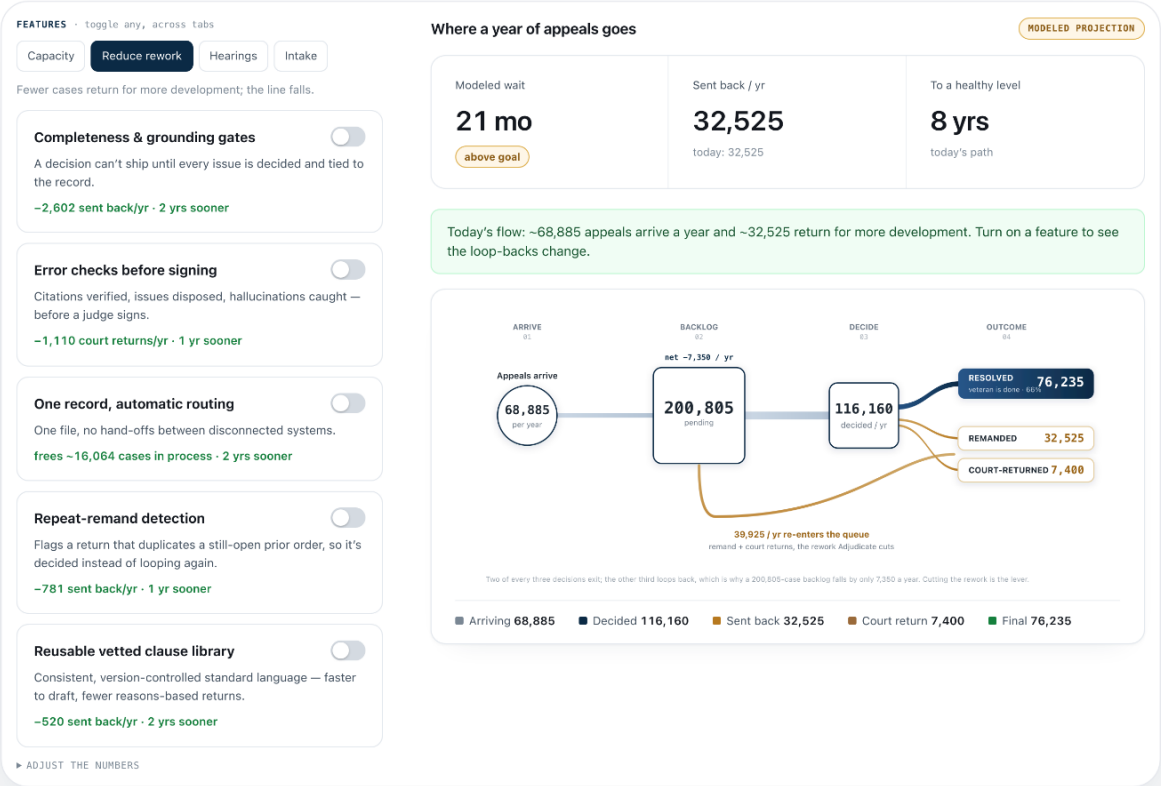
CATEGORY	DOCUMENT	RECEIPT DATE	ISSUE TAGS	COMMENTS	PAGES
Procedural	Doc 48 — Appellant brief	2026-02-11	All issues	9	22
Other Evidence	Doc 46 — Employer statement (VA Form 21-4192)	2025-12-09	TDIU	2	6

* Real Adjudicate Reader · sample data, no real veteran information

See the impact before you commit.

Every feature is measured, documented, and modeled on the real record. Turn one on and watch the backlog draw down.

- **KPI dashboard**
Live timeliness, backlog, and throughput across every lane.
- **Feature documentation**
Every capability written down, with the number it moves.
- **The whole-system model**
Toggle a feature and watch decisions rise, remands fall, wait times drop.



See the impact →

* Adjudicate impact model · modeled on the public FY2024 record

AI that shows its work.

It proposes, a person decides, and every step is on the record, so the AI helps the people who make the decisions, never replaces them.

- **Tested before it ships**

A new rule or AI policy runs read-only against the real backlog before it touches a case.

- **People keep it honest**

Accept, edit, or dismiss any recommendation; every call is recorded and scored against decisions people have already reviewed, so quality is measured, not asserted. If people keep overriding it, the AI steps back on its own.

- **Auditable at every step**

Every action is a logged event: who, when, which model, its citation, and the person's final call.

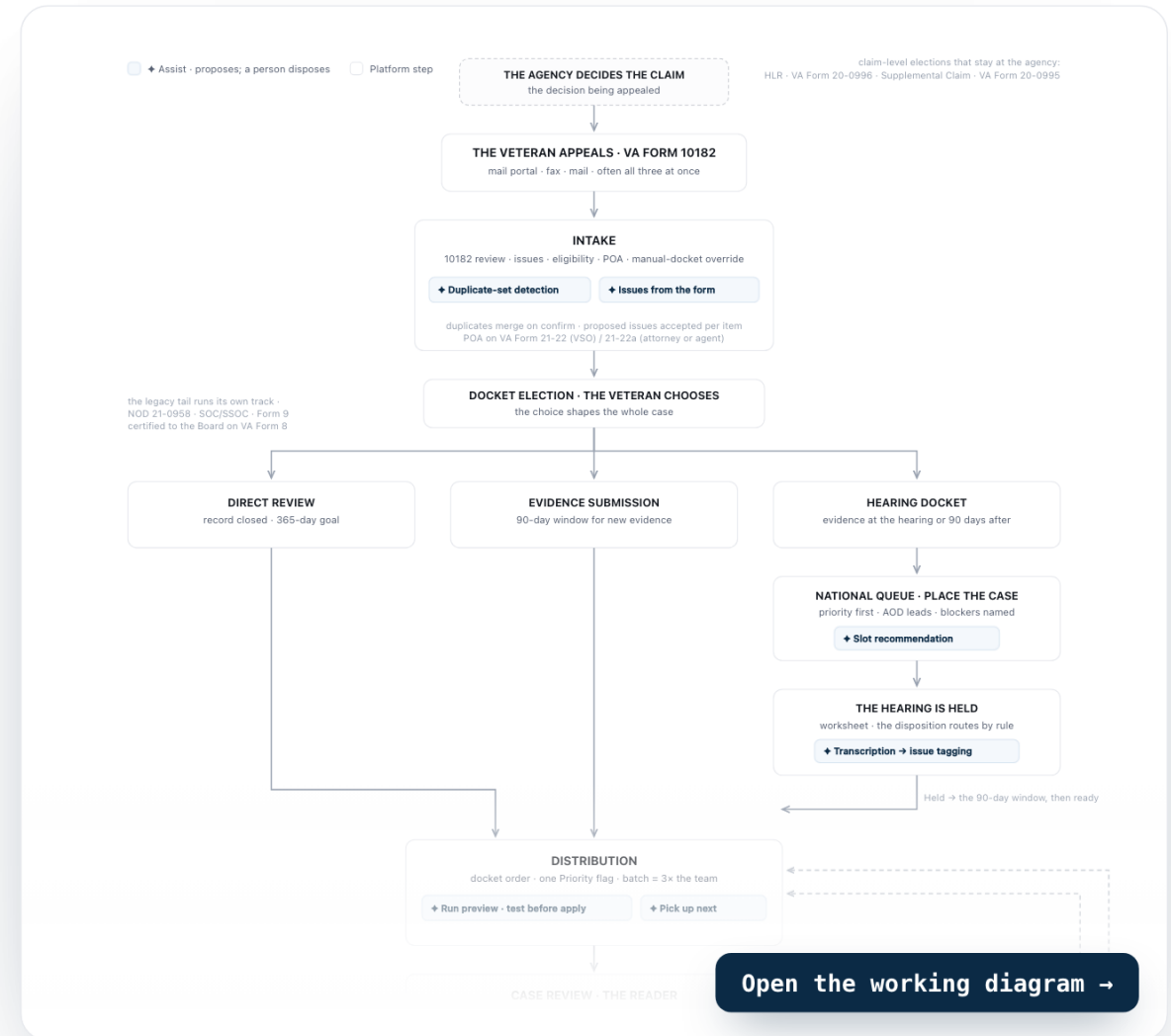
The screenshot displays a web interface for assembling a decision for Lila Ashford. The main header reads "Lila Ashford — assemble decision" with a subtitle "Docket 230309-0 · Hearing · file 996000000 · 2 of 2 issues included · on docket 3 yr ago". A sidebar on the right includes a "Updated today" badge and a "4 citations to verify" badge. The main content area is divided into several sections: "ISSUES — PICK WHAT THIS DECISION COVERS" with two checked items for "Service connection — bilateral hearing loss" (one set to "Granted" and the other "Remanded"); "DEPARTMENT OF VETERANS AFFAIRS · BOARD OF VETERANS' APPEALS" with a "Decision" title; "In the appeal of Lila Ashford" and "Docket 230309-0 File 996000000"; "Assembled from the issue archetypes · every (span) is yours to complete from the record"; "ORDER" with a "+ Free-write" button and two numbered points regarding entitlement to service connection; "FINDINGS OF FACT" with a "+ Free-write" button and one numbered point; and a sidebar on the right with "ASSIST · DRAFT CHECK" (2 to review), "Link to service (nexus)" (74%), and "Hallucination scan" (0 / 4 resolved).

* Adjudicate decision drafting · sample data, no real veteran information

Built around how appeals actually move.

We helped with the early move to the Appeals Modernization Act, and we built Adjudicate to match how appeals really flow.

- **The whole flow, start to finish**
Every step, both return loops, and the places the product helps.
- **Built to match it**
The product follows how the work happens, not the other way around.
- **AI helps; a person decides**
The blue marks are where AI proposes. A person always disposes.



* Click to open the full, working diagram · process data only, no veteran information

Now, the live product.

This is the current Adjudicate, running on sample data so there is no real veteran information.

1 The operation and queues

The dashboard at a glance, and work routed to the right reviewer.

2 The Reader

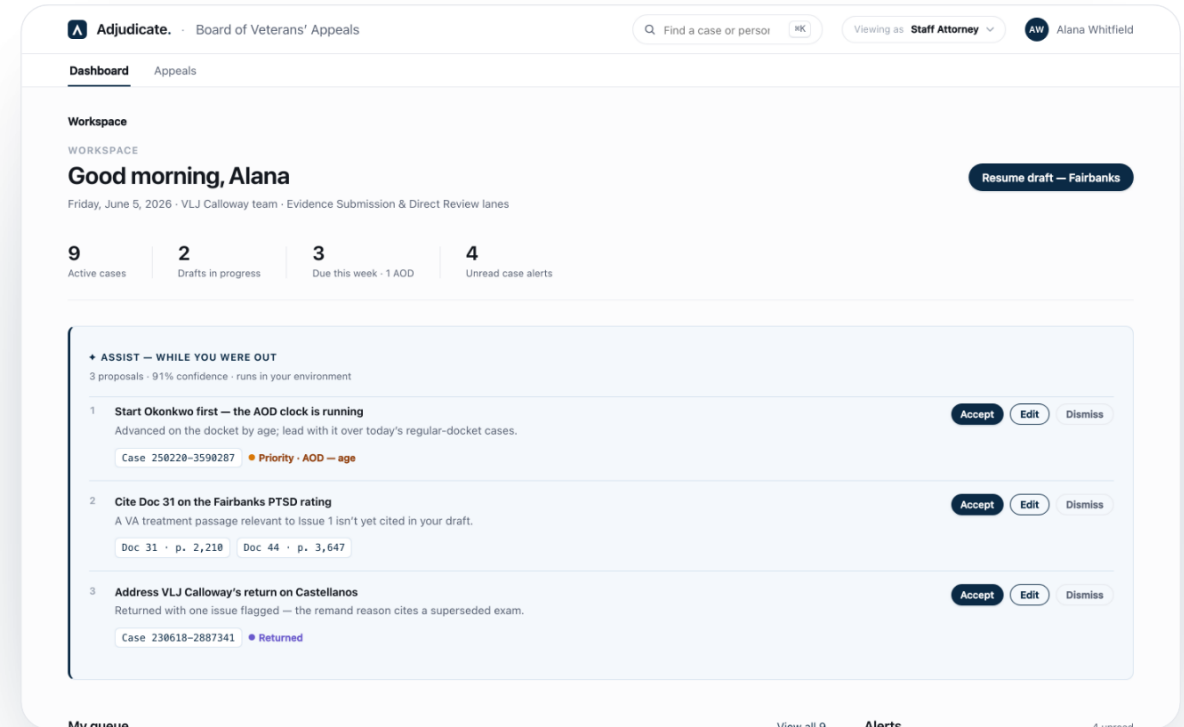
A full case file, opened, searched, and worked.

3 Hearings and decision

Schedule and hold a hearing, then draft, check, and sign.

4 Reporting and Ask the case

Live numbers across the docket, and answers that cite the page.



* Real Adjudicate Docket · sample data, no real veteran information

Launch demo →

Two ways a CO can designate it.

Off the shelf, unchanged
COTS item FAR 2.101

With minor modifications to fit you
Commercial product FAR 2.101(3)



EITHER WAY

FAR Part 12

A streamlined commercial buy: a minimal clause set, no government-funded custom build.

Reach us through a set-aside lane: **SDVOSB** (FAR 19.14) or **8(a)** (FAR 19.8).

The contracting officer makes the determination · subject to active SDVOSB & 8(a) certification

- Adjudicate

Here is how to reach us.

Reach either of us directly. We will follow up with whatever you need to evaluate Adjudicate.

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On the web

COA SOLUTIONS

adjudicate.io